Crum & Forster understands the unique needs of customers with Inland Marine exposures. We work closely with our agents, brokers and customers to deliver flexible, market-leading solutions and impeccable customer service.

- **In-house Capacity up to:**
  - $10M Per Risk for Programs
  - $50M Per Risk for Individual Risk
  - $10M Per Risk for Combustible Builder’s Risk
- **Admitted or Non-admitted**
- **Primary and Quota-share solutions available**
- **Lead or Follow-form participation**
- **AAIS COP (Commercial Output Policy) supporting our Inland Marine offerings**

### TARGET CLASSES

**Builder’s Risk**
- Residential – apartments, condos, co-ops
- Office
- Light manufacturing
- Homebuilders – single family homes
- Renovations - structural less than 10%

**Contractor’s Equipment/Dealers**
- Earth moving equipment
- Material handling equipment
- Light lifting equipment
- Cranes – 50T or less (no dual lifts)
- Employee tools
- Leased, rented, borrowed

**Miscellaneous Articles Floaters**
- Mobile medical equipment
- Golf carts
- Scientific equipment
- Items of unique nature

### WHY CRUM & FORSTER

- AM Best financial strength rating of “A” (Excellent)
- Part of Fairfax Financial Holdings with $19.8 billion in revenue
- Highly experienced Inland Marine underwriting team
- Flexible underwriting approach, customized coverage solutions
- Customer service culture applied to everything we do
- Prompt new business quotes and early renewal indications
- Specialized claims expertise and skilled claim management
- Emergency response teams available around the clock to respond to catastrophic/urgent claim events

### CONTACT

**Bob Opitz** | Vice President  
**T** 973.326.7303  
**E** Robert.Opitz@cfins.com

**Brian Crean**, AMIM | Assistant Vice President, Regional UW Director  
**T** 732.414.4398  
**E** Brian.Crean@cfins.com

**Keith Colton**, CPCU, AIM | Executive Underwriter  
**T** 513.378.7256  
**E** Keith.Colton@cfins.com

**Christie Predelli** | Associate Underwriter  
**T** 973.326.7759  
**E** Christie.Predelli@cfins.com

**CLAIMS** | 24-hour Toll-Free number: 1.800.690.5520

Send Applications to: Inland.Marine.Submissions@cfins.com

www.cfins.com

This material is provided for information purposes only and is not intended to be a representation of coverage that may exist in any particular situation under a policy issued by one of the companies within Crum & Forster. All conditions of coverage, terms, and limitations are defined and provided for in the policy.

The C&F logo, C&F and Crum & Forster are registered trademarks of United States Fire Insurance Company.